

What we do

At Scottish Fine Soaps, we believe everything that touches the skin should embody luxury. What we do isn't simply about getting our customers to buy products, we want to create a whole experience of skincare and fragrance that makes our customers look, smell and, most importantly, feel fantastic!

That's why, since 1974, we've had a clear focus on using the highest quality ingredients with contemporary Scottish style, developing seductive scents and products that truly pamper the soul.

create stylish, sustainably-sourced, luxurious bath and beauty collections that make our customers look, smell and feel gorgeous.



How we do it

Our products are researched, developed and manufactured on site. We create our products using the finest innovation, modern technology and use of natural, active ingredients, including over 60 attractive fragrances.

We triple-mill our soaps. This not only creates a really smooth, creamy texture that feels incredibly luxurious, but it means the products last longer than regular soaps with consistency of fragrance and texture throughout the product's life.

Our 40-strong team includes designers, production specialists and an in-house chemist who oversees testing and quality control for every single one of our products.





Our Customers

- Men and women
- 25 -60 years old
- Busy lifestyles, disposable income
- Want to look, smell and feel great
- Treat themselves and others to little indulgences
- Price sensitive but willing to pay more for quality











Introducing OUR COLLECTIONS

Our Collections

Our 2020 portfolio of products combines 10 beautiful collections; this presentation will give you a taste of our most popular 6, including;

- Calluna
- Au Lait
- Sea Kelp
- Silver Buckthorn
- Original Recipes
- Thistle & Black Pepper

We also have a selection of Gift Sets, including Christmas gifting options, and our soap bars and tins. And we are developing new products all the time!















Calluna

ANTI-OXIDANT | ORIENTAL & WARMING | REPAIRING & PROTECTIVE *W*



Enticing and captivating, this botanical delight has a precious heart of softly spiced rose, cocooned within fresh zesty bergamot, warm woods and hint of sweetness found in vanilla pods, creating a well-rounded oriental delight.

- ✓ Commonly known as heather, calluna vulgaris is not only a Scottish symbol of luck, but its anti-oxidative properties fight free-radicals to repair and heal the skin
- ✓ Apart from our EDT, our whole Calluna range contains sustainably foraged heather from Scotland
- ✓ To help absorption and leave a protective barrier on the skin, we use a cold-pressed rapeseed oil sourced from a 160-yearold farm outside Edinburgh, combined with coconut and sunflower oils











(50ML)



BATH ESSENCE (300ML)



CALLUNA CANDLE (30CL)



BODY WASH (300ML)



HAND WASH (300ML)



BODY CREAM (300ML)





Au Lait

REAL MILK | CREAMY AND INDULGENT | CHIC

Blending the natural goodness of real milk with a touch of French chic; Au Lait has been our best-selling collection for 20 years.

- ✓ Au Lait is enriched with the nourishing and rejuvenating properties of organic milk, shea butter, sweet almond oil and aloe vera
- ✓ Delight in a rich, creamy texture perfumed with a delicate, cotton-fresh scent
- ✓ The packaging cleverly reinvents the hound's-tooth check (a Scottish design classic) with miniature cows and a stylish monochrome look







(200ML)





BODY BUTTER JAR (200ML)

CREAM HAND WASH (300ML)



HAND LOTION (300ML)



HAND & NAIL CREAM (75ML)



HAND & NAIL GIFT SET



LUXURIOUS GIFT SET



Sea Kelp 10

NUTRIENT-ENRICHED | FRESH LIGHT SCENT | COOL AND BREEZY

Our Sea Kelp Marine Spa Collection is infused with naturally derived nutrients and boasts a reviving coastal fragrance to recreate a luxury spa experience at home. Green, fruity "ozone" top notes rise to a heart of white jasmine, lily and rose. The base is musky with notes of exotic wood.

- ✓ This range is inspired by the wild beauty and revitalising nature of the Scottish coast
- ✓ Our sustainably harvested sea kelp is naturally rich in minerals and antioxidants
- ✓ This wonderfully clean, fresh and light fragrance is reminiscent of a cool sea breeze









HAND WASH (300ML)



HAND WASH REFILL (1.2L)



HAND LOTION (300ML)



HAND & NAIL CREAM (75ML)



CLEANSING BAR (220G)



MINERAL BATH SOAK (500G)



BODY WASH (300ML)



BODY CREAM (200ML)

100% RECYCLED & RECYCLABLE



Original Recipes

SIMPLICITY | NATURAL PLANT-BASED

We've delved into the archives to create our Original Recipes collection, combining traditional ingredients with a modern apothecary style.

- ✓ A return to time-honoured traditional ingredients with beneficial extracts. We include 10% Shea butter in all of our hand creams
- ✓ We take out unnecessary chemicals, which we replace
 with natural alternatives
- ✓ Paper wraps and amber bottles evoke a modern take on the intriguing apothecary shop style



Original Recipes

GERANIUM & LAVENDER



Lightly aromatic, our Geranium & Lavender recipes include cleansing tea tree extract to revive your skin. Choose from a sulphate-free, natural plant-based hand wash, scented hand cream or our triple-milled soap bar.



HAND CREAM (30ML)



HAND WASH (500ML)



LUXURY SOAP (220G)







Original Recipes

GOAT'S MILK & AVOCADO

Gentle and fresh, our Goat's Milk and Avocado recipes contain pure goat's milk extract and Shea butter. The range includes a natural plant-based hand wash, rich hand cream and triple-milled soap bar, all with the clean, fresh scent of goat's milk and avocado.



HAND CREAM (30ML)



HAND WASH (500ML)



LUXURY SOAP (220G)



Original Recipes WHITE TEA & VITAMIN E



Our White Tea & Vitamin E recipes are all packed with Vitamin E to nourish your skin from within. Enjoy the delicate scent of white tea infusing the natural plant-based hand wash, comforting hand cream and triple-milled soap bar.



HAND CREAM (30ML)



HAND WASH (500ML)



LUXURY SOAP (220G)





Thistle & Black Pepper

PEPPERY & MASCULINE | RICH & WOODY | DISTINCTLY SCOTTISH

Our bestselling men's grooming collection has an on-trend vintage style for serious salubrious satisfaction. Indulge in a rich and masculine fragrance, with top notes of bergamot, black pepper and nutmeg. It's heart displays thistle, pine and green orchid with a base of sandalwood and tonka bean.

- ✓ A distinctly Scottish twist to a men's classic fragrance, with the added soothing benefits of milk thistle extract
- ✓ A rich and woody amber fragrance with notes of citrus, herbs and sea buckthorn
- ✓ A striking, retro barber shop inspired style with impactful orange











FACIAL WASH (150ML)

BODY SPRAY

(150ML)



FACE & BEARD SOAP (100G)



BEARD OIL (30ML)



AFTERSHAVE BALM (75ML)



EAU DE TOILETTE (100ML)





Silver Buckthorn

WARM AND SPICY | STYLISH | UNISEX APPEAL



Silver Buckthorn is a warm, spicy fragrance, which leaves you feeling uplifted, hydrated and refreshed.

- ✓ A spicy blend of ginger, lemon, nutmeg and coriander, with hints of black pepper and bergamot
- ✓ Our Silver Buckthorn collection is a favourite among both men and women due to its unisex fragrance
- ✓ All products contain added organic sea buckthorn extract, rich in antioxidants and Vitamin C







RESPONSIBLE

Manufacturing

- Our products are made with quality, NATURALLY DERIVED ingredients
- Our products DO NOT CONTAIN PARABENS OR MICROBEADS
- We only use PALM OIL DERIVATIVES sourced from CERTIFIED ROUNDTABLE SUPPLIERS

- ✓ We understand our responsibility to produce RECYCLABLE PACKAGING wherever possible and REDUCE OUR NON-RECYCLABLE PLASTIC OUTPUT
- ✓ We NEVER TEST ON ANIMALS
- We also offer a wide selection of **VEGAN** FRIENDLY PRODUCTS











RETAIL Support



DEDICATED ACCOUNT MANAGER

You will have a dedicated
Account Manager who will
regularly touch base with
you to ensure we are
providing all the support
you need to make our brand a
success in your store





2

MERCHANDISING SUPPORT

We can assist you with your merchandising in-store



BRANDED POINT OF SALE

We have a wide range of point of sale available to promote the benefits of our ranges, including strut cards, shelf talkers & window stickers







DISPLAY UNITS

We have a selection of display systems available to showcase our soap tins and bars

